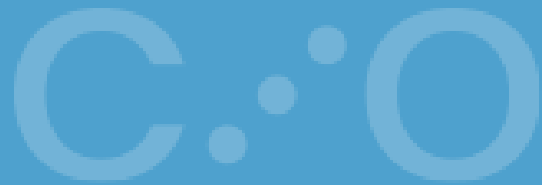


correlation.:one

NOVEMBER 2019



DATA SCIENCE FOR ALL

DEVELOPING LOCAL AI TALENT

AI will prove to
be the biggest
economic force
in history

AI IS PROJECTED TO CONTRIBUTE CHINA
\$15.7
TRILLION

to global GDP by 2030, more than
the current output of China and India
combined.

Source: PricewaterhouseCoopers

CHINA
\$7.0 TRILLION

NORTH
AMERICA
\$3.7 TRILLION

EUROPE
\$2.5 TRILLION

REST OF
WORLD
\$2.5 TRILLION

To participate
in the AI
revolution,
countries must
develop local AI
talent

“Across the board, companies report that talent is the biggest hurdle to integrating data and analytics”

- McKinsey

“As the personal computer did 30 years ago, data science and analytics... are creating a new revolution in work.”

- PricewaterhouseCoopers

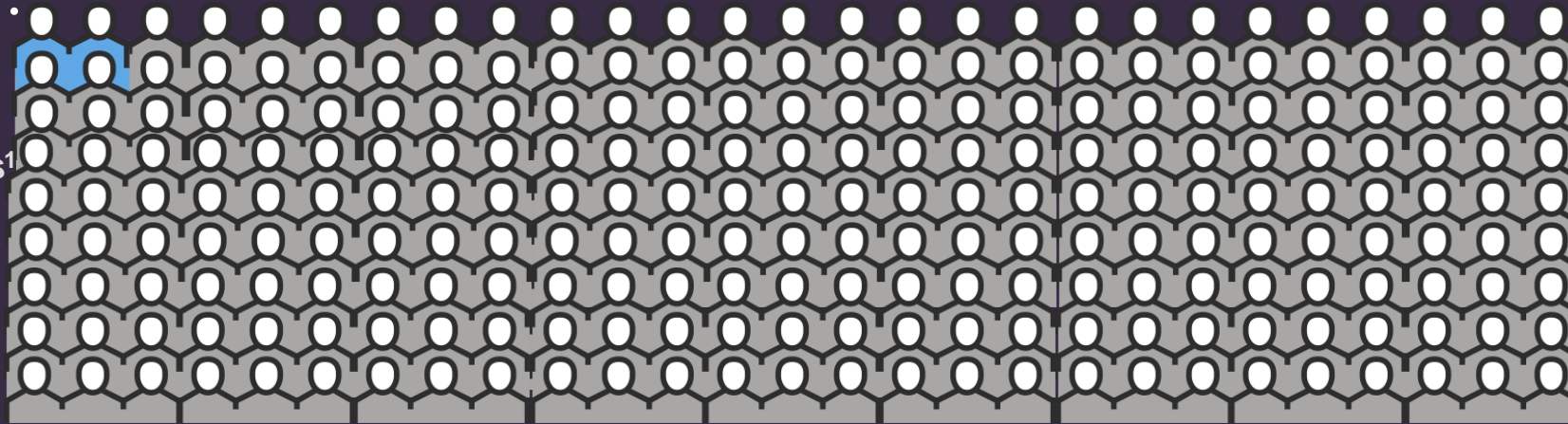
“You have to have the data...But without talent, it is meaningless.”

- AT&T

Data literacy is becoming necessary for an enormous number of jobs

2M

Data scientists¹



230M

Analysts and managers
across finance, operations,
accounting, marketing²

In the data economy, all analytical workers will need to be data literate

Correlation One helps organizations develop their data literacy



Correlation One's solutions help organizations build AI capabilities



Correlation One set the standards for data science and AI skills

We built a proprietary framework that taxonomizes data roles and skills

HOW TO MAP ROLES TO CRITICAL DATA SKILLS

We are often asked: which skills matter the most for Data Scientists? Correlation One's Data Workflows Framework (DWF) can help answer this critical question.

The DWF links each workflow to 30+ technical skills, each on a scale of 1 - 5. For example, the Micro Workflow "Exploring Data" requires skills around Data Visualization and Data Analysis & Inference, while in contrast the Micro Workflow "Building Models" requires skills like Linear Modeling and Theoretical Statistics. The next time you are hiring a data science or analytics employee or conducting internal benchmarking, determine the Workflows you want the role to execute. Then, the DWF framework can automatically determine the types and levels of skills required for the role.

MAPPING WORKFLOWS TO TECHNICAL SKILLS

KEY TECHNICAL SKILLS	CONCEPTS	PROCESSES	TOOLS	QUANTITATIVE THEORY	QUANTITATIVE IMPLEMENTATION
DISCOVERING CONDUCTING SURVEYS PRODUCING ALTERNATIVE DATA SCRAPEING ONLINE DATA					
PREPARING ARCHITECTURE DATA STORAGE CLEANING & STANDARDIZING DATA CREATING DATA DOCUMENTATION					
DESCRIBING GENERATING SUMMARY STATISTICS QUANTIFYING BUSINESS CONCEPTS VISUALIZING DATA					
INVESTIGATING EXPLORING DATA GENERATING HYPOTHESES CREATING NEW FEATURES					
PREDICTING BUILDING MODELS ANALYZING MODEL PERFORMANCE VALIDATING & STRESS-TESTING MODELS					
EXPERIMENTING A/B & OTHER HYPOTHESIS TESTING GENERATING NEW HYPOTHESES DESIGNING EXPERIMENTS					
SYNTHESIZING ANALYZING RESULTS & EXPERIMENTS INTERPRETING RESULTS COMMUNICATING RESULTS					
AUTOMATING ARCHITECTURE ETL PROCESSES DATA RELATIONSHIPS & HIERARCHIES CREATING VISUALIZATION TOOLS					
SUBJECT MATTER EXPERTISE DOMAIN TRANSLATIONS TO DATA SETS DOMAIN TRANSLATIONS TO BUSINESS GOALS BUSINESS DEVELOPMENT WORK					

COLOR KEY
1 2 3 4 5

14

(Future of Data Talent 2019 Annual Report, p14)

We developed the first standards and benchmarks for data skills

2018 UNIVERSITY DATA TALENT RANKINGS

After testing 50,000+ students from over 200 universities and 1,000+ programs, we developed the first data-driven rankings for university data talent. Our rankings capture the top 25 universities for data talent at each degree level, across multiple quantitative and technical programs.

TOP 25 SCHOOLS FOR DATA TALENT

UNDERGRADUATE STUDENTS			MASTERS STUDENTS			PHD STUDENTS		
RANK	SCHOOL	AVG. SCORE	RANK	SCHOOL	AVG. SCORE	RANK	SCHOOL	AVG. SCORE
1	Harvard University	65.7%	1	Baruch College	66.7%	1	Purdue University	68.6%
2	University of Chicago	64.6%	2	University of Chicago	66.9%	2	UC-Berkeley	67.2%
3	Princeton University	63.0%	3	Cornell University	66.6%	3	New York University	65.9%
4	Cambridge University	62.7%	4	Princeton University	66.5%	4	Harvard University	65.7%
5	Yale University	61.9%	5	Cambridge University	66.8%	5	Yale University	68.6%
6	Columbia University	61.2%	6	MIT	65.9%	6	Columbia University	65.5%
7	MIT	61.1%	7	UC-Berkeley	65.8%	7	University of Chicago	65.5%
8	Stanford University	60.3%	8	University of Oxford	65.8%	8	Cornell University	62.5%
9	Harvey Mudd University	48.6%	9	Harvard University	64.7%	9	University of Michigan	62.2%
10	Northwestern University	47.4%	10	Carnegie Mellon University	64.6%	10	Carnegie Mellon University	61.9%
11	Carnegie Mellon University	47.0%	11	Columbia University	63.8%	11	MIT	61.0%
12	UC-Berkeley	47.0%	12	Imperial College London	63.8%	12	Stanford University	60.8%
13	University of Pittsburgh	47.0%	13	Stanford University	63.0%	13	Oxford University	60.0%
14	Brown University	46.9%	14	University of Pennsylvania	62.3%	14	UCLA	58.9%
15	CalTech	44.5%	15	Indiana University	61.8%	15	Princeton University	58.8%
16	University of Pennsylvania	44.5%	16	University of Wisconsin	61.4%	16	University of North Carolina	58.3%
17	Duke University	43.3%	17	University of Illinois	61.4%	17	Northwestern University	58.2%
18	University of Michigan	42.7%	18	New York University	60.8%	18	New York University	56.1%
19	University of Waterloo	42.4%	19	University of Waterloo	49.9%	19	CalTech	56.0%
20	Amherst College	41.4%	20	Rutgers University	49.8%	20	University of Pittsburgh	55.9%
21	University of Southern Cali	40.5%	21	Rice University	48.1%	21	Brown University	54.5%
22	University College Dublin	40.0%	22	Duke University	48.0%	22	University of Pennsylvania	54.5%
23	UCLA	39.4%	23	UCLA	47.5%	23	Duke University	54.4%
24	University of Illinois	39.3%	24	University of Toronto	46.7%	24	University of Toronto	52.5%
25	Georgia Tech	39.2%	25	University of Michigan	44.2%	25	University of Texas	51.7%

MINIMUM OF 15 STUDENTS TESTED PER PROGRAM

(Future of Data Talent 2019 Annual Report, p20)

We help organizations and countries build **AI talent ecosystems**

7



We are helping **Colombian professionals lead the AI revolution**

Correlation One has the largest **global network** of AI experts and programs ⁸



Partnerships with 600+ academic groups around the world



250+ expert contributors to Correlation One's assessment and training platform



Support for multiple languages on our assessment and training platform



40+ live data science competitions per year in 6+ countries



Correlation One has hosted 100+ data science programs in 6 countries

Data Science for All: Colombia

Colombia's stated goal: become the most educated Latin American country by 2025



Government support

Strategic 2025 plan published by Colombia's Ministry of Education



Recognized universities

Universidad Nacional de Colombia, Universidad de Los Andes, and others



Student population

Colombia has over 2,100,000 students in higher education

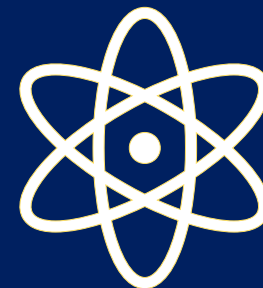
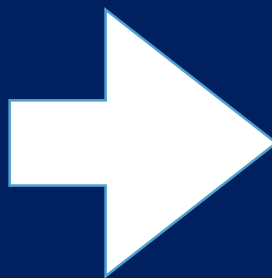
Colombia has the foundational ingredients to participate in the AI economy

The Challenge: bridging the gap between STEM degrees and AI skills



STEM-Educated

Colombia has STEM students and professionals with basic quant skills



AI Professionals

We can close the last mile between STEM foundation and cutting-edge AI skills

Colombian scientists, researchers, and engineers have the ability to become qualified AI professionals, but they need top-down programs and support to close the skills gap

Solution: AI job-readiness training



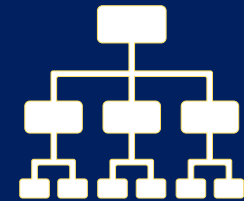
10-week programs

Correlation One will host a series of live and online training programs for local professionals and students



Practical skills taught

Students will learn practical data analysis, visualization, wrangling and cleaning, predictive modeling, machine learning, etc.



Customized curriculum

Coursework and projects will be set in the context of Softbank's portfolio companies and other firms hiring in Colombia

Objective: Train professionals and students on practical data and AI skills

Introducing DS4A



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COLOMBIA

Convocatoria proved talent pool and demand

Convocatoria was extremely successful; C1 developed a transparent, meritocratic methodology to help MinTIC select from 10,000+ applicants

Applicant selection funnel

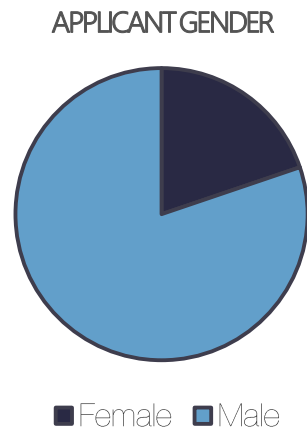
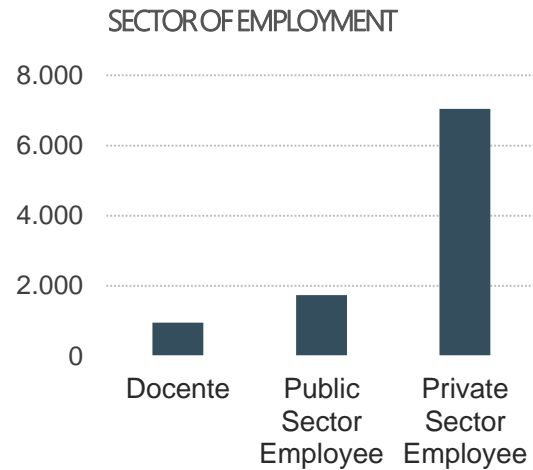


September 25: MinTIC selects ~300 applicants for admission (~3%)

Colombian applicants were highly diverse

With strong technical scores, applicants represented a full range of backgrounds

APPLICANTS BY CITY	
Bogotá	5066
Medellin	910
Cali	591
Barranquilla	328
Bucaramanga	185
Envigado	129
Manizales	115
Pereira	113
Cartagena	101
Sabaneta	81
Bello	70
Floridablanca	65
Soacha	60
Mosquera	59
Popayan	58
Tunja	56
Palmira	48
Ibagué	95
Armenia	47
Dosquebradas	41



APPLICANTS BY INDUSTRY OF INTEREST	# APPLICANTS
Software	4607
Servicios de Informacion y Procesamiento de Datos	4441
Telecomunicaciones	2344
Colegio, Entidades de Formacion para el Trabajo, SENA, Universidad	1676
Servicios Cientificos Tecnicos	1491
Finanzas, Banca, Seguros	1442
Gobierno Administracion Publica	1180
Venta al por Menor	480
Venta al por Mayor	464
Fabricacion de Computadoras, Electronica	460
Transporte Almacenaje	456
Otra Fabricacion	450
Asistencia Sanitaria, Asistencia Social	360
Mineria	355
Construccion	352
Arte, Entretenimiento, Recreacion	352
Publicacion	331
Utilidades	318
Servicios de Hostelería y Alimentacion	153
Servicios Juridicos	153

These results do not include long tail of highly diverse additional applicants

DS4A has successfully launched in 4 cities

We are in week 7 of 10, with exceptional results in Bogotá, Medellín, Cali, Barranquilla



Participant experience has been exceptional

Class attendance, homework completion, and project satisfaction remain exceedingly high



97%
**Retention
rate**

*Compare to 5.5% at
HarvardX and MITx**



91%
**Homework
completion
rate**

*Compare to 60% submission for
typical technical training programs***

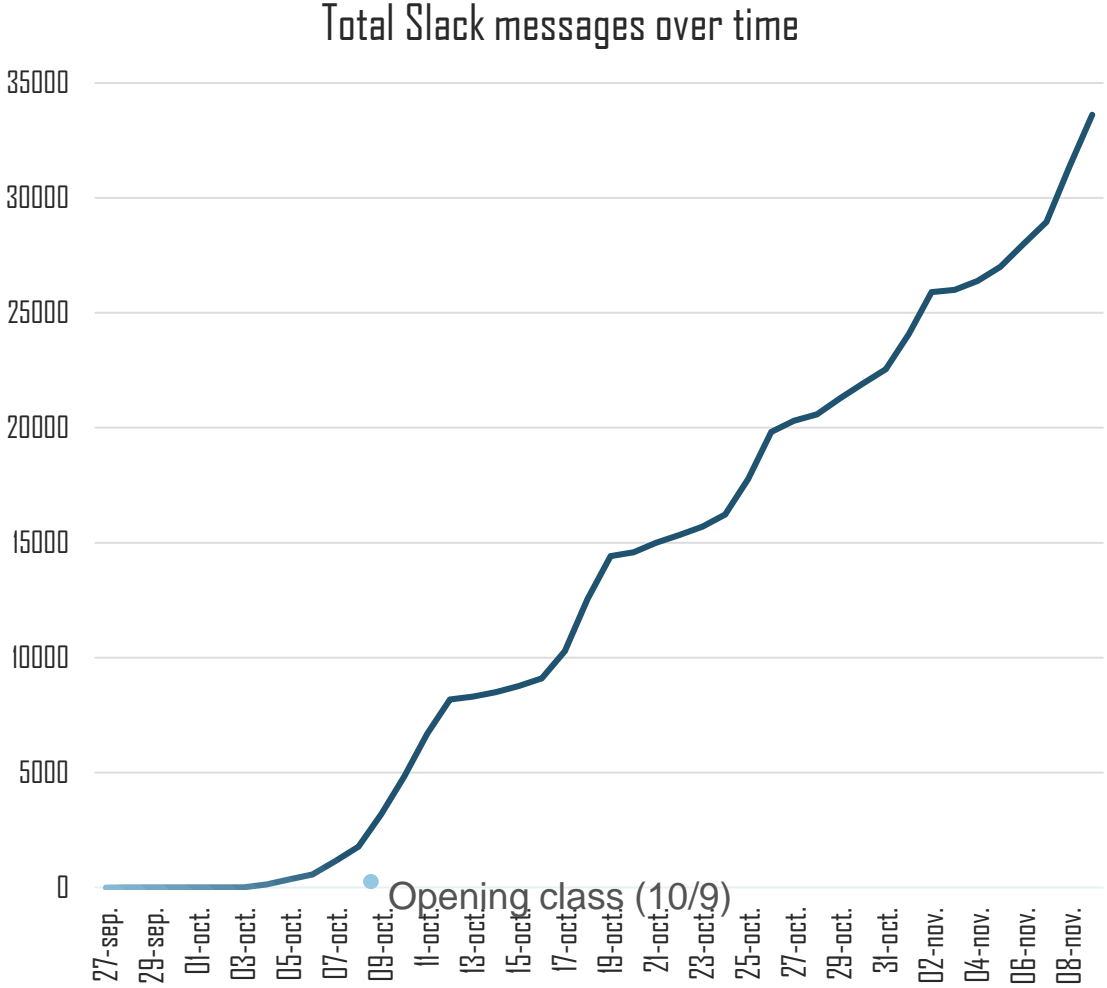


9.1 *out of 10*
**Satisfaction
score**

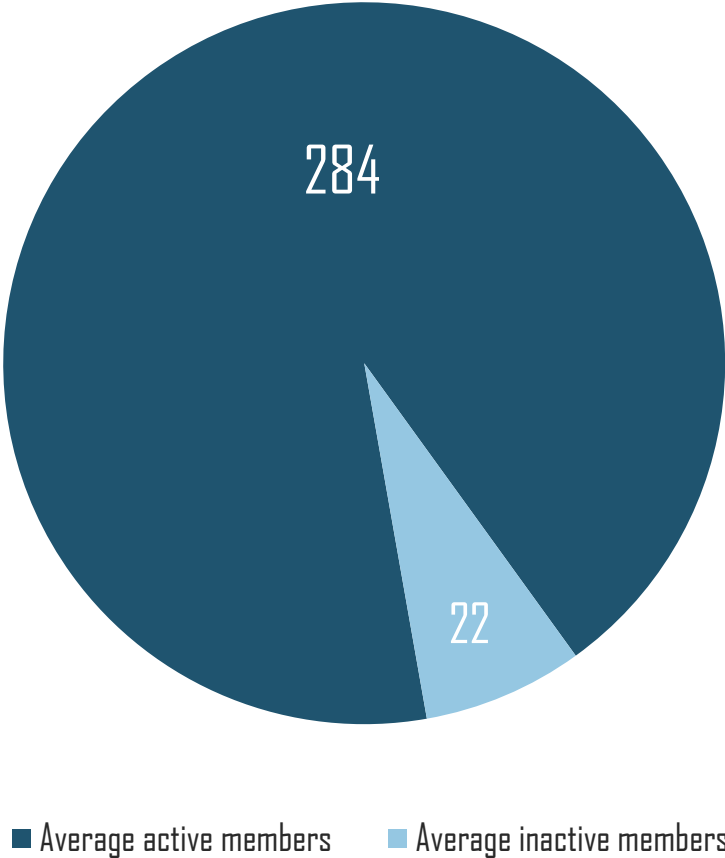
*Compare to 5.5 for typical
technical training programs†*

Participants are forming an ecosystem

A community has solidified and continues to steadily grow across Colombia




Proportion of class posting on Slack weekly*




* Average across 5 weeks of class

33,000 messages and counting

From posting jobs to celebrating birthdays, and everything in between

 **Juan Beta** 5:44 PM

Estamos buscando un/una data scientist en Uptime Analytics.
Personas que estén interesadas enviar cv a info@uptimeanalytics.com
¡Por favor compartir a conocidos!



Buscamos Científico de Datos




Tu misión:

- Construir e implementar modelos de analítica avanzada (ML & AI)
- Contribuir en el desarrollo de funcionalidades de nuestras aplicaciones
- Contribuir con el diseño y creación de modelo de datos

Tu perfil:

- Es importante que tengas un nivel avanzado de conocimiento en Python
- Es un plus si tienes afinidad y entendimiento por las máquinas de la industria
- Mínimo 2 años de experiencia

Ofrecemos un ambiente flexible para trabajar remoto. Nos caracteriza la iniciativa, la curiosidad, la disciplina y la pasión. Si te interesa envía tu hoja de vida a info@uptimeanalytics.com. En el objeto colocar el nombre de la vacante.

 4  1  1 

 **Sebastián J** 2:36 PM

Nuestro compañero Daniel de cumpleaños! (el del medio) ▾



 4  2  2 





 **Sebastián J** 17 hours ago

Cuantos?



In-depth collaboration

The Forum is providing a platform for layers of exploration and collaboration

- 1 Question**
 **mariana** 1d
How did you find out your EC2 instance's public IP address to access the app from the internet? I'm running the app and I supposedly have this IP address <http://52.91.243.157/> ³ but I get a 'This site can't be reached' error in the browser.
- 2 Answer**
 **normansimonr** 1d
Hi mariana! You have to check that:
 - Your EC2 instance has the correct inbound rules ([EC2 Instance Ports Solution](#) ⁸)
 - Your app has host 0.0.0.0 at the bottom of the py script.
 - You access the public IP of your EC2, and add :8050 to the end.
- 3 Clarification**
 **JMiraV** 1d
For people working on Windows, it'd be useful to point that they need to get rid of pypiwin32 and pywin32 in requirements.txt in order to properly run `pip3 install -r requirements.txt --user` in the EC2 instance.
- 4 Continued use**
 **jaimeandresalvarez** 15h
Hi, [@normansimonr](#), thanks for the help. Your post was really useful!

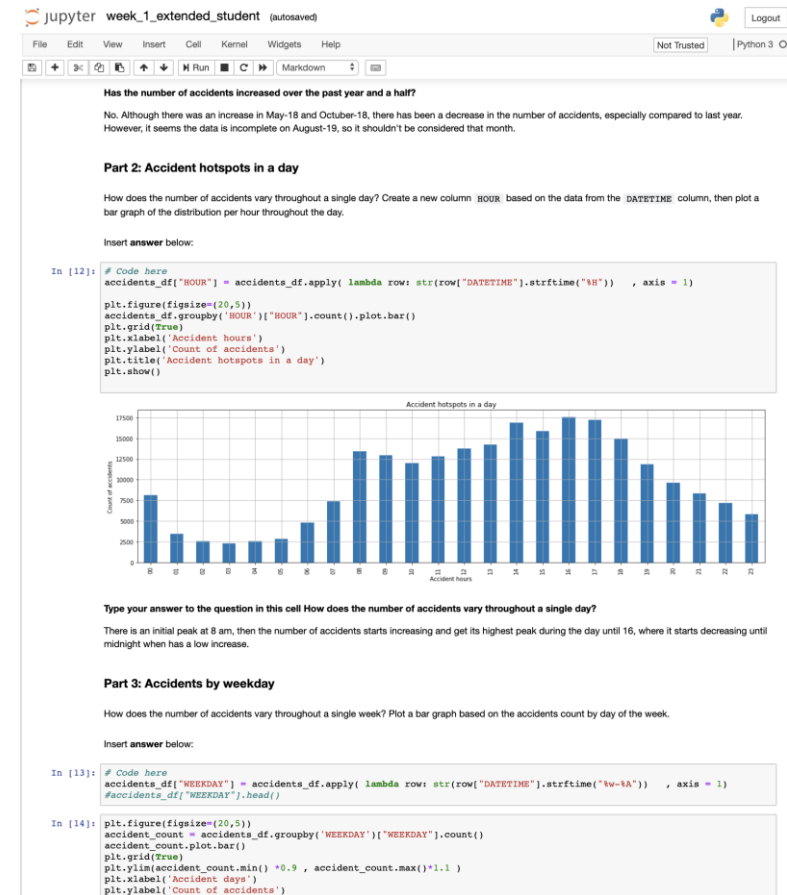
Learning By Doing

Teaching staff from Harvard, MIT, Stanford personally grades and advises students

Homework overview

- Participants independently complete Extended Cases, which are reviewed by hand, by world-class teaching staff
- Cases are done in participants' Jupyter notebooks and reflect substance of previous week's lectures
- Teaching staff offers additional assistance via Forum and Office Hours

Example participant submission



The screenshot shows a Jupyter Notebook interface for a user named 'week_1_extended_student'. The notebook contains a question about accident counts, a code cell with a bar chart, and another code cell with a bar chart.

Has the number of accidents increased over the past year and a half?

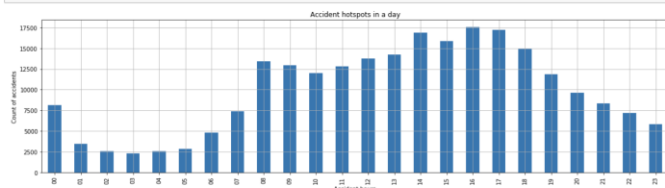
No. Although there was an increase in May-18 and October-18, there has been a decrease in the number of accidents, especially compared to last year. However, it seems the data is incomplete on August-19, so it shouldn't be considered that month.

Part 2: Accident hotspots in a day

How does the number of accidents vary throughout a single day? Create a new column `HOURLY` based on the data from the `DATETIME` column, then plot a bar graph of the distribution per hour throughout the day.

Insert answer below:

```
In [12]: # Code here
accidents_df["HOURLY"] = accidents_df.apply( lambda row: str(row["DATETIME"]).strftime("%H"), axis = 1)
plt.figure(figsize=(20,5))
accidents_df.groupby("HOURLY")["HOURLY"].count().plot.bar()
plt.grid(True)
plt.xlabel('Accident hours')
plt.ylabel('Count of accidents')
plt.title('Accident hotspots in a day')
plt.show()
```



Type your answer to the question in this cell How does the number of accidents vary throughout a single day?

There is an initial peak at 8 am, then the number of accidents starts increasing and get its highest peak during the day until 16, where it starts decreasing until midnight when has a low increase.

Part 3: Accidents by weekday

How does the number of accidents vary throughout a single week? Plot a bar graph based on the accidents count by day of the week.

Insert answer below:

```
In [13]: # Code here
accidents_df["WEEKDAY"] = accidents_df.apply( lambda row: str(row["DATETIME"]).strftime("%w-%A"), axis = 1)
#accidents_df["WEEKDAY"].head()
```

```
In [14]: plt.figure(figsize=(20,5))
accident_count = accidents_df.groupby("WEEKDAY")["WEEKDAY"].count()
accident_count.plot.bar()
plt.grid(True)
plt.ylim(accident_count.min()*0.9, accident_count.max()*1.1)
plt.xlabel('Accident days')
plt.ylabel('Count of accidents')
```


Speaker Series for practical connections

Our speaker series has launched, creating value for participants and employers



IMPACT FOR PARTICIPANTS

- Participants interact directly with Colombian visionaries to learn about the power of data science

Paola Andrea Garcia Cadavid 6:43 PM
@here a todo el equipo organizador, gracias 😊, la charla estuvo en verdad genial .Al principio la veía con precaucion "esto va a ser una charla de porque rappi es genial y queremos contratarlos", pero supero por mucho mis expectativas, gracias miles

👍 10 🙌 7 📶 6 😊+

Jose Augusto Prieto 6:47 PM
Excelente presentación, gracias al equipo de DS4A y MinTic.

👍 15 📶 5 😊+



IMPACT FOR EMPLOYERS

- Employers like Rappi engage Colombia's best talent and share their unique goals and needs



"[DS4A] is giving the top people in Colombia exactly the skills we're looking for ..."
- Alejandro Correa Bahnsen (10/1/19)
VP of Artificial Intelligence, Rappi

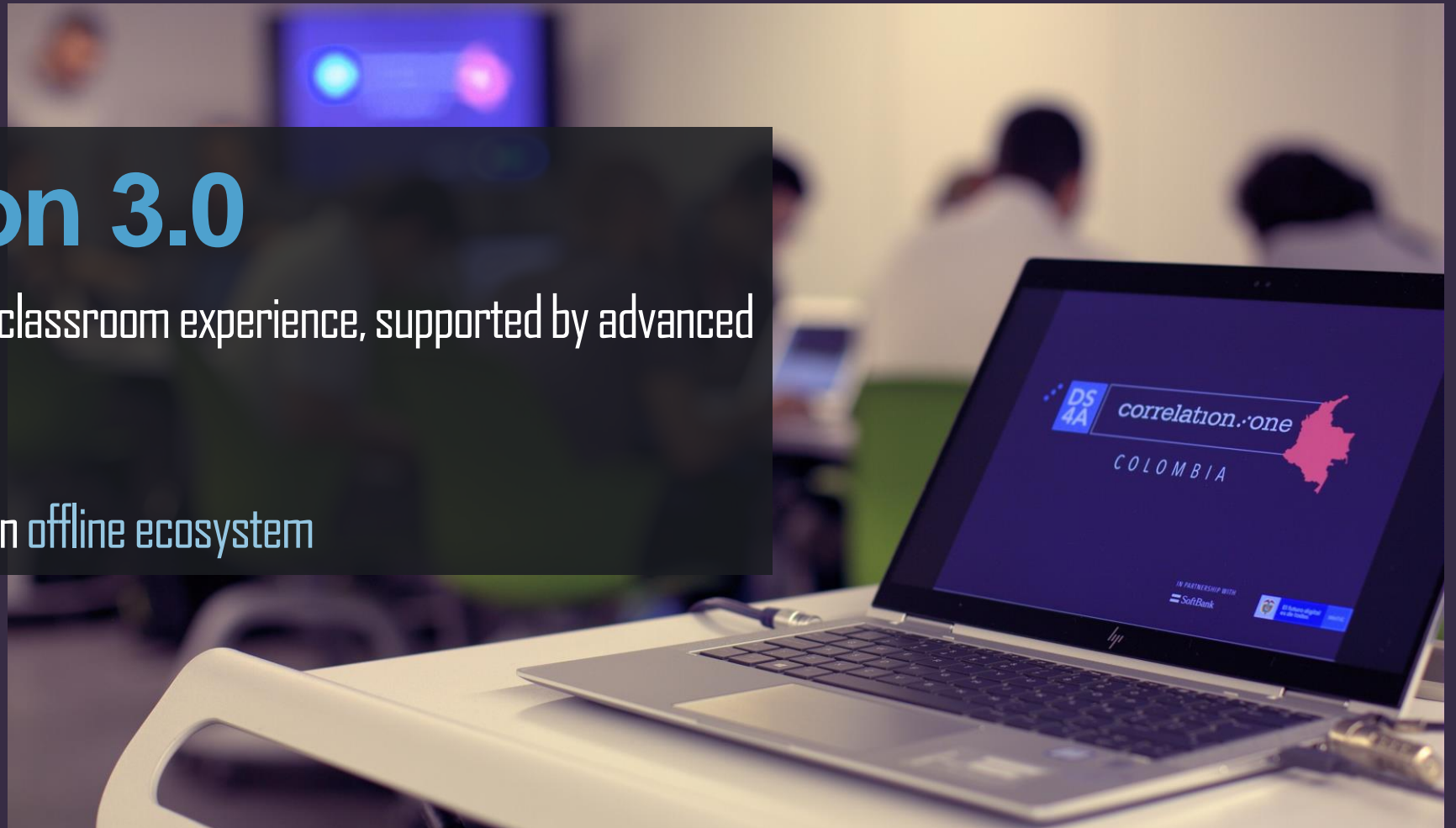
DS4A is a new model of education

24

Combining the best of in-person and online learning to create Education 3.0

Education 3.0

A distributed, interactive classroom experience, supported by advanced
online functionality
and engineered to seed an offline ecosystem



Class design

Classes feature in-person and virtual elements to enhance participant experience



IN-PERSON ELEMENTS

- Expert feedback
- Group work on real-world projects
- Personalized TA training
- Employer visits / networking



VIRTUAL ELEMENTS

- World-class instructors
- Customizable learning modules
- Platforms for peer networking
- Scalable



NEW ELEMENTS

- Calibrated to local region's employers
- Tied to ecosystem-building mandate

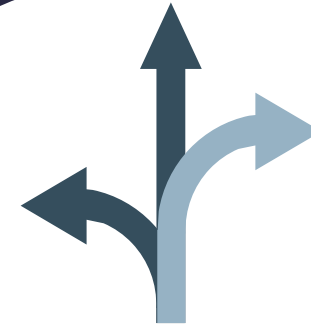
We can scale much larger in Colombia

Our Colombia program is easily scalable (5-10x+), and can include new “track” offerings



Geographic expansion

Grow in current cities and beyond, including in rural areas



“Track” expansion

Offer AI training for higher/ lower sophistication levels, managers, or engineers

We target an exponential impact

By giving resources to key stakeholders, DS4A impacts more than its participants

Teaching the teachers

Training Colombia's data science professors, from universities like Pontificia Universidad Javeriana and Universidad Nacional

Partnering with employers

We build curriculum that is tailored to employers' needs, and engage businesses through Career Fairs and Speaker Series

Open sourcing curriculum

We are open sourcing our curriculum, so all Colombian students can access world-class training



Summary

Preparing for Colombia's digital future

AI is the future



- AI is the defining force of 21st century economies – with it, new possibilities open for people across industries

Talent underpins AI

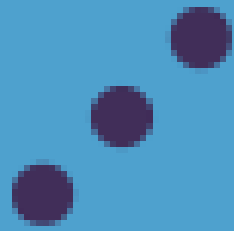


- Data science talent is the foundation of the organizations of the future, from startups to government agencies
- Countries must develop their local AI talent

DS4A is the solution



- DS4A trains participants and seeds a local AI ecosystem
- DS4A is making Colombia Latin America's leading digital economy



Thank you

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